

WHAT'S THE MATTER WITH BUSINESS?



Get the Tariff Out of Politics; Squelch the Demagogues and Give the Railroads a Show is the Answer.

An article entitled "What Is the Matter With Business?" by Henry Bottom Lewis, which will appear in American industries magazine, is based on reply to the question sent by manufacturers all over the country. The four members of the National Association of Manufacturers were unanimous as to sales and corrections in the last twelve months, forecasts of their prospects in 1911. The reports put in the zone of new coal fields show that consumption and export, especially sheltered in 1909, have not fully recovered. They also show, Mr. Lewis says, that conditions today have little connection with that particular name. They show tendencies as a whole to show certain industries expansion, a few experiencing a satisfactory degree of prosperity. The average is below normal.

Mr. Lewis tentatively classifies the present age of business thus: National irrigation due to the unusual political situation and the failure to get the tariff out of politics, a great setting, but only its shadow, a longer desk in button up business after the sinking spell of 1907; internal expansion, by which is meant the class of capital and labor, and a long of confidence, a state of the preceding three.

The industry has decreased very significantly, though, on directly or indirectly connected with railroad construction and maintenance. They are pig iron and steel billets, railway iron and steel, machinery, iron and woodwork, lumber, general tools and hardware, motor vehicles and traction.

Most interesting and perhaps most important in the replies to the questions, contributed by American industries, are the suggestions made as to how the trade situation may be improved. There is a general cry from the manufacturers "stop tariff inflation," sometimes it is called, with reasons, sometimes it is called in itself a dead-weighted burden. It is the prevailing sentiment.

Harry R. Tamm, president of the Merchants association in New York and of the Yale & Towne Manufacturing company, says:

"The two factors which most urgently need action and which I voted on which will most contribute to permanent prosperity are: The adoption of a small national monetary and banking system; it is to be hoped that the report of the monetary commission will afford a basis for legislation on this subject by the next Congress."

"The acceptance of a tariff based or commensurate with production is an indispensable part of our governmental system, the utilization of its resources as a basis for future tariff legislation and the revision of the tariff hereafter one subject at a time."

But many opinions are less sanguine. "We urge action by the general government that will tend to restore confidence in their future acts," says the Power Specialty company, makers of specialty machinery. Silver & Company of Brooklyn, who make house furnishings, stoves, etc., speak of the high cost of living thus: "A reduction of the high price of living will help. It is all the ordinary man can do nowadays to feed, clothe and house his family—he has nothing left to purchase anything else."

Bernard H. Johnson of New York is best. "We need less labor trouble, a tariff readjustment, less inflation by politicians," he says.

The tariff commission appears to be welcomed and wanted by most of the manufacturers. Carlos, Macs & Company of New York express this view. They say: "The tariff should be regulated by a board of scientists appointed by the president. They should be political economists, chemists, statisticians and some merchants of experience. A tariff regulated by deals and pacts will do the country no good."

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Mrs. Serrin is an accomplished musician, and in addition to her household work has taught classes on the piano and violin.

Shall we Rejoice

Gladness comes with a better understanding of the transitory nature of the many physical ill which vanish before proper effects—gentle efforts—pleasant effects—gently directed and assisted by the pleasant inactive remedy Syrup of Figs and Elixir of Senna. Its beneficial effects are due to the fact that it is the one remedy which promotes internal cleanliness without debilitating the organs on which it acts. To get its beneficial effects always buy the genuine manufactured by the California Fig Syrup Co.

JANITRESS GETS \$50,000

Will Go Back to Sweden in Order to Have Daughter Educated Abroad.

New York, March 11.—I had no intention of going back to the old country to stay, but with all this money the cost of education goes lower every day so next week we are going back to where we were born.

With her trunks packed, some of them with presents for relatives and friends in her native country, Miss Anna Scarpini stood in the parlor of her No. 108 Park street, hoping like anything but what she has been for many months—a janitress—and of her entitled to the honor of being "the eldest janitress in the Bronx." For the last week she received more than thirty from the estate in payment of an aged uncle who died recently. She will get \$100 in addition.

"As soon as I got the first twenty thousand dollars from my uncle's estate my husband wanted me to give up my work in this building," said Mrs. Scarpini. "But I said 'No.' I was not too proud to do as a rich woman, the same kind of work I had done as a poor woman. My husband is a veterinarian, and his father, a wealthy manufacturer of silversmiths in the country, is anxious for him to come home and run the business."

"I also want my daughter to get a good education abroad. She is well-educated in English. I am not used to money, as another relative died some time ago leaving me several thousand dollars. I have spent all that, but I did buy a piano that cost me nearly a thousand dollars, and I purchased a violin costing nearly as much."

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WIDOW'S CLUB UNIQUE

Formed Four Years Ago and 16 Members Have Already Married.

Bethel, Pa., March 11.—The Bethel Widow's association, which was organized four years ago, only widow real "goss" in good standing, being eligible for membership, was not formed as was generally supposed for the purpose of extending charity to unfortunate, but less suitable, second, third or fourth husbands for its members.

Every member on joining was forced to take a "berried oath," in which she agreed not to divorce the real reason for the formation of the association. But yesterday a real man individual came across the minute book in which was recorded the "divorce of every meeting."

According to the minutes of the last meeting it was unanimously decided to hold the annual picnic on the association this year on the same date and at the same place at which the "Berwick Bachelors' Club" will hold its annual meeting. Following this entry is the now remark that it is the consensus of opinion among the members of the association that Berwick bachelors make better husbands than do import musicians."

Mrs. Ella Walker is the president of the association and has been since its formation. The members meet weekly and report progress on their matrimonial ventures. The next meeting will be held during the coming week at the home of Mrs. Berwick Gilhous. At that time further arrangements will be made for the summer picnic and for the sharing of members of the "Berwick Bachelors' Club."

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There is a frequent suggestion that the railroads be allowed to fix their freight rates a little bit, as in other countries. Their increased costs, the Missouri Pacific from company of St. Louis, Mo., says:

"A reasonable advance in freight rates and a letup in railroad personnel on the part of national and state legislatures will do more to help prosperity than any other thing. It is estimated that when the railroads are buying a normal amount of supplies and equipment they create directly and indirectly from 25 per cent to 40 per cent of their own volume. They are buying practically nothing at this time, and yet there is already a car shortage. When they begin buying this car shortage will be greatly aggravated by the serious detriment of general business."

Mr. Lewis in his article sums up and generalizes the hundreds of suggestions thus:

"Less legislative interference with business."

Less political activity.

A speedy and equitable settlement of the railway rate question.

More conservatism in business.

More national and individual confidence.

Take the tariff out of politics.

Reform the currency and banking systems.

Promote decisions in the important industrial questions now before the United States supreme court.

More attention to foreign trade and rehabilitation of the merchant marine.

Get the currency and banking systems.

Promote decisions in the important industrial questions now before the United States supreme court.

For the best saddle horses in the city call phone No. 3, W. L. Trimble, 112 N. 2nd St.

BIG PRIZES FOR BOWLERS

\$5000 Offered to Contestants in Western Bowling Congress Tournament.

Spokane, Wash., March 11.—Five thousand and fifty dollars, including a guarantee prize of \$1,500 to the bowler who makes the best score at the fifth annual tournament of the Western Bowling congress in Spokane, March 9 to 19, has been placed at the disposal of A. L. Jenkins, secretary of the association. Mr. Jenkins has received entries from practically every town and city of importance in Washington, Oregon, Idaho and Montana, and it is promised that the grand total will exceed \$10,000 when entries are submitted to the tournament.

Two hundred of women have been entered for the equal contests and will also shoot for special prizes. Besides the bowls from the northwestern states and provinces of Canada, it is expected there will be a large number of entrants from cities in the middle west and southwest and California. The Spokane Bowling tournament association, of which Mr. Jenkins is president, has sold sufficient tickets and certificates to guarantee all the prize money and pay for financing the affairs of the state association.

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